

Department of Commerce
FY2012 Small Business Procurement Scorecard

<p>A 104.79%</p>

FPDS-NG Prime Contracting Data as of Mar. 15, 2013
eSRS Subcontracting Data as of Apr. 15, 2013

Prime Contracting Achievement:			80.49%
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	39.42%	39.00%	36.89% (\$1.2 B)
Women Owned Small Business	9.70%	5.00%	9.27% (\$302.9 M)
Small Disadvantaged Business	15.36%	5.00%	14.68% (\$479.4 M)
Service Disabled Veteran Owned Small Business	2.88%	3.00%	3.43% (\$112.0 M)
HUBZone	0.78%	3.00%	0.73% (\$23.8 M)

Subcontracting Achievement:			14.73%
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	38.30%	30.00%	46.70%
Women Owned Small Business	7.40%	5.00%	10.30%
Small Disadvantaged Business	6.20%	5.00%	9.50%
Service Disabled Veteran Owned Small Business	2.70%	3.00%	5.00%
HUBZone	1.60%	3.00%	3.70%

Success Factors		9.57%
Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7		Peer Review Score
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.		1.00
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.		1.00
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.		0.93
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.		1.00
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.		0.87
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).		1.00
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).		0.90
Total		6.70
Prime and Subcontracting Grading Scale: A+ < 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%		

Comments:

Graded Agency:

The Department is honored to receive recognition for its leadership in developing innovative strategies and programs to ensure small business concerns receive a fair share of our acquisitions. The Department is especially proud of its strategic sourcing initiatives which were all 100% set-aside for small businesses and will yield approximately \$37 million in spend annually. DOC also implemented a reverse auction platform to drive savings and increase small business participation under the simplified acquisition threshold (SAT) for commodities. This resulted in a 93% set-aside rate and 8% savings for requirements purchased through reverse auction. The Department has expanded its use of reverse auction to include simple services under the SAT. DOC's overall achievement is a testament to its commitment to the small business community and its leadership.